# National Taiwan University of Science and Technology

# 2020 Summer Program

# **ENG 102 Public Speaking**

#### **Course Outline**

Term: June 01-July 03,2020

**Course Code: ENG 102** 

**Instructor: Professor Robert Barsky** 

**Home Institution: Carleton University** 

Office Hours: by appointment

Email: Robert.barsky@carleton.ca

Credit: 4

#### **Course Overview:**

This course will help you develop your ability to speak publicly in both academic and professional workspaces. We will work through fundamental communication skills, so as to ensure that you are able to present your best self, and avoid some of the pitfalls of self-representation. By the end of the course, you will be more confident, and better able to combat speech anxiety, draft and perform speeches appropriate to particular situations, and prepare for important interviews and presentations.

## **Course Description:**

This course is designed to enhance oral communication skills for college and employment situations. We will engage in an array of communication activities that have been designed to improve oral presentation skills, including:

- Presenting different kinds of speeches
- Learning to assess and critique the content, organization, and delivery of speeches
- Assess the exigencies of settings in which you will be called upon to present your work
- Develop tools to assess the kind of presentation you should create, based upon the format, audience size, and time restrictions.
- Hone the ability to respond to audience reactions to your work.



## **Learning Outcomes:**

By the end of this course, students will be able to:

- develop appropriate speeches
- Assess the style and content of speeches
- Determine what elements are essential for effective speech making
- Deliver a variety of different speeches
- Create appropriate visual aids to accompany your speeches
- Learn about resources that can help you with public speaking
- Develop skills to assess the audience, and pitch your work appropriately
- Develop your own "voice"

# **Required Textbook:**

J. Dan Rothwell, Practically Speaking. Oxford UP, 2016

# **Grading & Evaluation:**

Attendance, Participation, and Small Assignments 15%

Speech 1: 10% Speech 2: 20% Speech 3: 25%

Presentations: 30%

## **Grading Scale**

A	94-100	C	74-76
A-	90-93	C-	70-73
B+	87-89	D+	67-69
В	84-86	D	64-66
B-	80-83	D-	60-63
C+	77-79	F	0-59

#### **Course Schedule:**

### Week 1: The Basics of Public Speaking

Introduction. Getting to know each others strengths and weaknesses as public speakers.

# **Chapter 01: Communication Competence and Public Speaking Defining Communication**

Communication as a Transactional Process: Working with an Audience

Communication as Sharing Meaning: Making Sense

**Defining Communication Competence in Public Speaking** 

Effectiveness: Achieving Goals

Degrees of Effectiveness: From Deficient to Proficiency Audience Orientation: You Are Not Talking to Yourself

Appropriateness: Speaking by the Rules
Achieving Competent Public Speaking

Knowledge: Learning the Rules Skills: Showing Not Just Knowing

Sensitivity: Developing Receptive Accuracy

Commitment: Acquiring a Passion for Excellence Ethics: Determining the Right and Wrong of Speaking

Ethical Standards: Judging Moral Correctness of Speech

Plagiarism: Never Inconsequential

**Summary** 

Ted Talks and YouTube Videos

Checklist

Chapter 02: Speech Anxiety Speech Anxiety as a Challenge

Pervasiveness of Speech Anxiety: A Common Experience

**Symptoms: Flight-or-Flight Response** 

Basic Symptoms: Your Body's Response to Threat



Appropriateness of Symptoms: Relevance to Public Speaking

### Causes of Dysfunctional Anxiety and Basic Strategies

Self-Defeating Thoughts: Sabotaging Your Speech

Catastrophic Thinking: Fear of Failure

Perfectionist Thinking: No Mistakes Permitted

Desire for Complete Approval: Trying Not to Offend

The Illusion of Transparency: Being Nervous about Looking Nervous

Anxiety-Provoking Situations: Considering Context

Novelty of the Speaking Situation: Uncertainty

Conspicuousness: In the Spotlight
Types of Speeches: Varying Responses

## Strategies for Managing Speech Anxiety

Prepare and Practice: Transforming Novelty into Familiarity
Gain Realistic Perspective: Rational Not Irrational Thinking

Adopt a Noncompetitive Communication Orientation: Reframing

Use Coping Statements: Rational Reappraisal Use Positive Imaging: Visualizing Success

Use Relaxation Techniques: Reducing Fight-or-Flight Response

Try Systematic Desensitization: Incremental Relaxation

#### **Summary**

#### Ted Talks and YouTube Videos

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### **Chapter 3. Audience Analysis**

#### **Types of Audiences**

Captive Audience: Disengaged Listeners
Committed Audience: Agreeable Listeners

Contrary Audience: Hostile Listeners Concerned Audience: Eager Listeners Casual Audience: Unexpected Listeners

### **Audience Composition**

Age: Possible Generation Gaps

Gender: Go Beyond Simplistic Stereotypes Ethnicity and Culture: Sensitivity to Diversity

Group Affiliations: A Window into Listeners' Views

## **Adapting to Diverse Audiences**

Establish Identification: Connecting with Your Audience



Likeability: I Can Relate to You

Stylistic Similarity: Looking and Acting the Part

Substantive Similarity: Establishing Common Ground

Build Credibility: Establishing Believability

Adapt to the Situation: Influence of Circumstances

Adapt While Speaking: Exhibit Sensitivity

**Topic Choice and Audience Adaptation** 

Exploring Potential Topics: Important Choice Do a Personal Inventory: You as Topic Source

Brainstorm: New Possibilities

Crowdsourcing for Topics: Group Wisdom

Scanning for Topics: Quick Ideas

Appropriateness of Topic: Blending Topic and Audience

Speaker Appropriateness: Suitability for You

Audience Appropriateness: Suitability for Your Listeners

Occasion Appropriateness: Suitability for the Event Narrowing the Topic: Making Subjects Manageable

Summary

Ted Talks and YouTube Videos

Checklist

# Chapter 4. Gathering Material The Internet: Online Research

Search Engines

**Directories** 

Metasearch Engines

Virtual Libraries

**Government Sites** 

**Survey Sites** 

**Internet Search Tips** 

Wikipedia: Credible Scholarship or Mob Rule?

Blogging Sites: Be Very Choosy

Famous Quotation Sties: The Wisdom of Others Evaluating Internet Information: Basic Steps

**Libraries: Bricks-and-Mortar Research Facilities** 

Librarian: Expert Navigator

Library Catalogues: Computer Versions



Periodicals: Popular Information Sources

Newspapers: An Old Standby

Reference Works: Beyond Wikipedia

Databases: Computerized Collections of Credible Information

**Interviewing: Questioning Experts** 

Interview Plan: Be Prepared

Interview Conduct: Act Appropriately
Interviewing by Email: Surprise Yourself

**Summary** 

**Ted Talks and YouTube Videos** 

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### Week 2: Organizing Speeches and Consulting Supporting Materials

We will learn about how to structure a speech, and seek out appropriate materials to help bolster the effectiveness of the presentation.

# Chapter 5. Using Supporting Materials Effectively Using Examples Competently

Types of Examples: Specific Illustrations Hypothetical Examples: It Could Happen

Real Examples: It Did Happen

Brief Examples: Short and to the Point Extended Examples: Telling a Story

Using Examples Effectively: Choose Carefully

Use Relevant Examples: Stay on Point Choose Vivid Examples: Create Images

Use Representative Examples: Reflect What Is Accurate

Stack Examples: When One Is Not Enough

## **Using Statistics Competently**

Measures of Central Tendency: Determining What Is Typical

Mean: Your Average Statistic

Median: An in-the-Center Statistic Mode: Most Frequent Statistic

How to Use Statistics Effectively: Beyond Numbing Numbers

Use Accurate Statistics Accurately: No Distorting Make Statistics Concrete: Meaningful Numbers Make Statistical Comparisons: Gaining Perspective



Stack Statistics: Creating Impact

*Use Credible Sources: Build Believability* 

**Using Testimony Competently** 

Types of Testimony: Relying on Others

Testimony of Experts: Relying on Those in the Know

Eyewitness Testimony: You Had to Be There

Testimony of Non-Experts: Ordinary Folks Adding Color to Events

How to Use Testimony

Quote or Paraphrase Accurately: Consider Context

Use Qualified Sources: Credibility Matters

**General Considerations across Types** 

Choose Interesting Supporting Materials: Counteracting Boredom

Cite Sources Completely: No Vague References

Abbreviate Source Citations: Brief Reference Reminders Combine Examples, Stats, and Quotes: The Power of Three

**Summary** 

Ted Talks and YouTube Videos

Checklist

**Chapter 6. Attention: Getting People to Listen** 

**Nature or Attention** 

Selective Attention of Listeners: Filtering Stimuli

Mindful Listening: Focused Attention

[Box Feature] Developing Competence in Public Speaking: How to Be a Mindful Speaker

**Attention Strategies: Triggering Listening** 

Novelty: The Allure of the New

Unusual Topics: Choosing Outside the Box

Unusual Examples: The Anti-Sedative

Unusual Stories: Nothing Like a Good Tale

Unusual Phrasing: It Is in the Wording

Startling Appeal: Shake up Your Listeners

Startling Statements, Facts, or Statistics: The "Oh WOW" Effect

Inappropriate Use: Beware Bizarre Behavior

The Vital Appeal: Meaningfulness

Humorous Appeal: Keep Listeners Laughing

Do Not Force Humor: Not Everyone Is Funny

Use Only Relevant Humor: Stay Focused

Be Sensitive to Audience and Occasion: Humor Can Backfire Consider Using Self-Deprecating Humor: "I'm Not Worthy"

Movement and Change: Our Evolutionary Protection

Intensity: Extreme Degree of a Stimulus

**Summary** 

**Ted Talks and YouTube Videos** 

Checklist

# Chapter 7. Introductions and Conclusions Objectives for Competent Introductions

Gain Attention: Focusing Your Listeners

Begin with a Clever Quotation: Let Others Grab Attention

Use Questions: Engage Your Listeners

Tell a Relevant Story: Use Narrative Power Begin with a Simple Visual Aid: Show and Tell

Refer to Remarks of Introduction: Acknowledging Praise

Make A Clear Purpose Statement: Providing Intent

Establish Topic Significance: Making Your Listeners Care

Establish Your Credibility: Why Listeners Should Believe You

Preview The Main Points: The Coming Attractions

### **Objectives for Competent Conclusions**

Summarize The Main Points: Connecting The Dots Refer to the Introduction: Bookending Your Speech Make a Memorable Finish: Sizzle Do Not Fizzle

**Summary** 

Ted Talks and YouTube Videos

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# **Chapter 8. Outlining and Organizing Speeches Effective Outlining**

Standard Formatting: Using Correct Symbols

Division: Dividing the Pie

Coherence: Logical Consistency and Clarity

Completeness: Using Full Sentences
Balance: No Lopsided Time Allotment



[Box Feature] A Student Outline: Rough Draft and Revision

**Effective Organization: Creating Patterns** 

Topical Pattern: By the Subjects

Chronological Pattern: According to Time

Spatial Pattern: Visualization

Causal Pattern: Who or What Is Responsible Problem-Solution Pattern: Meeting Needs

Problem-Cause-Solution Pattern: Knowing Why and How Comparative Advantages Pattern: Who or What Is Better

Monroe's Motivated Sequence: Five-Step Pattern

Narrative Pattern: Telling a Story

**Connecting the Dots: Additional Tips** 

Provide Definitions

Use Signposts

**Make Transitions** 

Use Internal Previews

Give Internal Summaries

**Preparation Versus Presentation Outlines** 

Summary

Ted Talks and YouTube Videos

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# Week 3: Organizing and Outlining

We will focus upon the performance of your speech, ensuring that the preparation, delivery and style of your speech is appropriate to the setting at hand.

Chapter 9. Speaking Style: Using Language

Oral Versus Written Style Style in the Electronic Age

**Standards of Competent Oral Style** 

Clarity: Saying What You Mean Precision: Picking the Apt Words Vividness: Painting a Picture

Metaphor and Simile: Figures of Speech Alliteration: Several of the Same Sounds

Repetition: Rhythmic Cadence Antithesis: Using Opposites



## **Summary**

#### Ted Talks and YouTube Videos

#### Checklist

## **Chapter 10. Delivering Your Speech**

# **Methods of Competent Delivery**

Manuscript Speaking: Looking for Precision

Memorized Speaking: Memory Do Not Fail Me Now

Impromptu Speaking: Off-the-Cuff Presentations

Extemporaneous Speaking: The Virtues of an Outline

## **Developing Competent Delivery**

Eye Contact: Connecting with Your Audience

Voice: Developing Vocal Variety

Fluency: Avoiding Excessive Vocal Fillers

Speaking Rate: Finding the Right Pace

Articulation and Pronunciation: Striving for Clarity of Speech

Body Movements: Finding the Right Balance Podium Usage: Avoiding the Lectern Lean Microphone Usage: Amplifying Your Delivery Distracting Behaviors: Avoiding Interference

Audience-Centered Delivery: Matching the Context

#### Summary

#### Ted Talks and YouTube Videos

Checklist

## **Chapter 11. Visual Aids**

Benefits of Visual Aids: Reasons to Use Them

**Types of Visual Aids: Making Appropriate Choices** 

Objects: Show and Tell

Models: Practical Representations

Graphs: Making Statistics Clear and Interesting

Maps: Making a Point Geographically

Tables: Factual and Statistical Comparisons

Photographs: Very Visual Aids Drawings: Photo Substitutes

Visual Aids Media: Simple to Technologically Advanced

Chalkboard and Whiteboard: All Dinosaurs Are Not Extinct



Poster Board: Simplicity Itself Handouts: An Old Standby

Video Excerpts: DVDs, YouTube, and Visual Power

Projection Equipment: Blowing It Up

Computer-Assisted Presentations: PowerPoint

[Box Feature] PowerPoint: Lots of Power, Little Point? Guidelines for Competent Use: Aids Not Distractions

Keep Aids Simple Make Aids Visible

Make Aids Neat, Attractive, and Accurate

Do Not Block the Audience's View

Keep Aids Close to You

Put the Aid Out of Sight When Not in Use

Practice with Aids

Do Not Circulate Your Aids

Do Not Talk in the Dark

**Anticipate Problems** 

**Summary** 

Ted Talks and YouTube Videos

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**Chapter 12. Skepticism: Becoming Critical Thinking Speakers and Listeners** 

Skepticism, True Belief, and Cynicism

**Dangers of True Belief** 

The Process of True Believing

Confirmation Bias: Searching for Support

Rationalization of Disconfirmation: Clinging to Falsehoods

Shifting the Burden of Proof: Whose Obligation Is It?

The Process of Skepticism: Inquiring Minds Want to Know

Probability Model: Likely but Not Certain

Possibility: Could Happen, but Do Not Bet on It

Plausibility: Making a Logical Case Probability: What Are the Odds? Certainty: Without Exception

Skepticism and Open-Mindedness: Inquiring Minds, Not Empty Minds

**Summary** 

Ted Talks and YouTube Videos

#### Checklist

Avoid Information Overload: Beware the Data Dump

Tell Your Story Well: Narrative Tips

**Summary** 

Ted Talks and YouTube Videos

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## Week 4: Language and Delivery

As the toolbox of the course fills up, we will focus upon the language and the delivery of your ideas, with particular emphasis upon persuasive speeches.

## Chapter 13. Argument, Reasoning, and Evidence

An Argument: Staking Your Claim

Syllogism: Formal Logic

Toulmin Structure of Argument: Informal Logic

Criteria for Reasoning and Evidence: Is It Fact or Fallacy?

Credibility: Should We Believe You?

Manufactured or Questionable Statistics: Does It Make Sense?

Biased Source: Grinding an Ax

Expert Quoted Out of Field: No Generic Experts Allowed

Relevance: Does It Follow?

Ad Hominem Fallacy: Diversionary Tactic

Ad Populum Fallacy: Arguing from Public Opinion

Sufficiency: Got Enough?

Self-Selected Sample: Partisan Power

Inadequate Sample: Large Margin of Error Hasty Generalization: Arguing from Example

Correlation Mistaken for Causation: X Does Not Necessarily Cause Y

False Analogy: Mixing Apples and Oranges

**Summary** 

Ted Talks and YouTube Videos

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### **Chapter 14. Informative Speaking**

**Distinguishing Informative from Persuasive Speaking** 

Noncontroversial Information: Staying Neutral



Precursor to Persuasion: No Call to Action

### **Types of Informative Speeches**

Reports: Facts in Brief

**Explanations: Deeper Understanding** 

Demonstrations: Acting Out

Narratives: Storytelling

Speeches that Compare: Balancing the Pros and Cons Guidelines for Competent Informative Speaking

Be Informative: Tell Us What We Do Not Know

Adapt to Your Audience: Topic Choice and Knowledge Base

Avoid Information Overload: Beware the Data Dump

Tell Your Story Well: Narrative Tips

Summary

**Ted Talks and YouTube Videos** 

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## Week 5: Types of Public Speaking

In our final week we will have an opportunity to test out our new skills, by delivering different styles of public speeches.

### **Chapter 15. Foundations of Persuasive Speaking**

### **Defining Persuasion**

#### Goals of Persuasion

Conversion: Radical Persuasion

Modification: Do Not Ask for the Moon Maintenance: Keep 'Em Coming Back

# **Attitude-Behavior Consistency**

Direct Experience: No Second-Hand Attitudes
Social Pressure: Getting Heat from Others

Effort Required: Degree of Difficulty

**Elaboration Likelihood Model** 

**Propositions: Fact, Value, and Policy Claims** 

**Culture and Persuasion** 

**Summary** 

Ted Talks and YouTube Videos

#### Checklist

**Chapter 16. Persuasive Speaking Strategies** 

**Enhance the Speaker: Identification and Credibility** 

**Use Logic and Evidence: A Persuasive Focus** 

Persuasive Arguments: Quality and Quantity

Persuasive Evidence: Statistics versus Narratives

**Try Emotional Appeals: Beyond Logic** 

General Emotional Appeals: Motivating Change

Fear Appeals: Are You Scared Yet? Anger Appeals: Moderately Upset

Ethics and Emotional Appeals: Is It Wrong To Be Peripheral? Frame Your Case: Shaping Attitude

and Behavior with Language

Induce Cognitive Dissonance: Creating Tension
Use the Contrast Effect: Minimize the Magnitude

**Use a Two-Sided Organizational Pattern: Refutation** 

Summary

Ted Talks and YouTube Videos

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