



Hankuk University of Foreign Studies

2023 Winter Session

BUS 180 Introduction to Business

Course Outline

Course Code: BUS 180

Instructor: Victor Y. Lian

Home Institution: University of Wisconsin

Office Hours: By appointment

Email: victor.lian@hotmail.com

Credit: 4

Class Hours:

This course will have 52 class hours, including 32 lecture hours, professor 8 office hours, 8-hour TA discussion sessions, 4-hour review sessions.

Course Description:

BUS 180 examines the foundations of business. This is the cornerstone business course that includes topics in accounting, finance, information systems, management, marketing, and operations. The course provides an overall view of how the core business areas are interrelated with one another. This is an applied class in which students will engage in the process of making business decisions through a wide range of activities. Also, this course will provide you with basic skills and knowledge to begin your career and help you succeed.

Course Objectives:

This course will serve as a strong foundation for those aspiring to further their business education or work in a professional business setting. After completion of this course, students should be able to:

- Have a knowledge of legal, financial, MIS, marketing, accounting, operations, and management issues involved with business decisions and innovations.
- Gauge the commercial potential for new products or services and business improvements.
- Consider ethics and responsible business citizenship issues when making business decisions.



- Become prepared for business situations while exhibiting a professional manner.
- Continue to improve students' verbal, written, and critical thinking skills in preparation for positions in the business world.

Required Textbooks:

Business Foundations: A Changing World (11e). by Ferrell, Hirt, & Ferrell
ISBN-13: 978-1259685231
ISBN-10: 1259685233

Grading & Evaluation:

	Assignment	Weight
1	Weekly assignments	50 x 5
2	Exam-mid term	100
3	Exam-final	100
4	Business paper review	50
	Total	550

Grading System (1 ~ 100)

The final score will be scaled and the scaled score will be used to assign a Course grade.

A+ : 96 - 100	A : 91 - 95
B+ : 86 - 90	B : 81 - 85
C+ : 76 - 80	C : 71 - 75
D+ : 66 - 70	D : 60 - 65
Pa : Pass	
Fa : Fail	

Course Schedule:

Week 1

- Chapter 1: The Dynamics of Business and Economics
- Chapter 2: Business Ethics and CSR
- Chapter 3: Go Global
- Chapter 4: Organizing Business

Week 2

- Chapter 5: Small Business and Entrepreneurship
- Chapter 6: The Nature of Management
- Chapter 7: Organization, Teamwork and Communication
- Chapter 9: Motivation
- Midterm Exam



Week 3

Chapter 10: HRM

Chapter 11: Customer-driven Marketing

Chapter 12: Marketing Strategy

Chapter 13: Digital Marketing and Social Networking

Week 4

Chapter 14: Accounting and Financial Statement

Chapter 15: Money and Financial System

Chapter 16: Financial Management and Securities Markets

Final-Exam

Case paper review

